

AR Gulf Consulting Pvt. Ltd.







To be highly respected business in the subcontinent (Pakistan) and middle east (UAE and KSA) where clients come for the peace of mind that their interests are being cared for by a team that enjoys working with them and with one another.



Our Mission

To be a globally recognized business in the areas of financial advisory & accounting, corporate strategy, information technology advisory solutions and business consulting services delivered in a timely, efficient and innovative manner by a professional team that clearly enjoys working together to exceed their client's needs.

Seeking to Become a "Real Partner"

That Assists Clients in Pursuing in business development

Over the decade, AR Gulf Consulting has continued to expand as global network while providing high valued-added consulting services that assist our clients in expanding their business operations on a global basis.

Since founding of the firm, every consultant at AR Gulf Consulting has been striving to provide consulting services that make us a "Real Partner" for our clients.

It is our policy to continue to work closely with each client with a sense of commitment on a long-term basis to ensure that the best practices are integrated into its operations.

We will continue to serve as the one and only "Real Partner" for our clients with the aim to assisting such clients pursuing business operations in Subcontinent (Pakistan) and Middle East (UAE & KSA) in delivering increased value in the areas of financial advisory & accounting, corporate strategy, information technology advisory solutions and business consulting services delivered in a timely, efficient and innovative manner by a professional team that clearly enjoys working together to exceed their client's needs.

Our Company Statement

We seek to build an effective and competent team with a view of becoming a globally recognized business in the areas of financial advisory & accounting, corporate strategy, and information technology advisory solutions while upholding our values.

Our Values

AR Gulf Consulting seeks to incorporate the following values in providing solutions to our client needs:

- Deliver quality service
- Be open and honest in all communications
- Act ethically
- Quality & Reliability
- Pro-activeness



CEO, AR Gulf Group Usman Ahmad, ACMA-UK, MBA, PGD-Finance

Mr. Usman's corporate experience spans over 20 years of an exceptional and diversified experience in financial & management accounting, designing and executing business strategy & plans, balanced scorecard methodology measuring by KPIs (business process wise), identifying new opportunities, creating concrete financial & business model and tools that positively impact the bottom-line.

Earlier, he served top notch organizations across the continent, subcontinent (Pakistan) and Middle-East (UAE & KSA) as strategic & financial management specialist for the start-ups, complex restructuring, business expansions & transformations, accounting & finance, oracle financials implementation, business strategy and systems & process re-engineering.

Executive Director's Profile



Director – Healthcare Advisory Mr. Saad Aljohani, MPT, MBA, B.Sc.

Mr. Saad is a successful healthcare leader and administrator with professional experience in commissioning departments and services in territory and teaching hospitals and working closely with the CEOs, CMOs and Healthcare professionals' team.

Presently, he is serving as Chief Operating Officer (COO) at Globecare Medical Company.



Director – Operations & Foreign Affairs Mr. Salman Ahmed, MBA Marketing

Mr. Salman corporate experience spans over 10 years in formulation and implementation of corporate strategy and operational transformation. Skilled in people management, business planning, analysis, and communication. He has ability to lead and execute cross-functional and multiple plans at a fast pace.

Presently, he is an Entrepreneur and Board Member on the Boards of the following companies: -

- Oil & Lubricants Supplies Pvt. Ltd.
- Al Raheem Enterprises Pvt. Ltd.
- AR Gulf Recruitment Pvt. Ltd.



Director – Financial Advisory & Accounting Services (Middle East)
Mr. Tarig Butt, FCMA-CGMA-UK, PIPFA

Mr. Tariq corporate experience spans over 15 years of progressive experience with leading organizations.

Mr. Tariq has comprehensive background in accounting & financial management, Business planning, generating revenues, IFRS 17 insurance contract, risk management and implementing techniques at large conglomerates.

He served as Chief Financial Officer in a leading organization and presently serving as Senior Consultant - IFRS 17 Financial Reporting.



Director – IT & Projects (Middle East)
Mr. Ahamed Muzammil, MCA

Mr. Muzamil's experience spans over 18 years of IT applications, infrastructure, design, analyzing processes, improvement areas and implementing techniques at large conglomerates.

Mr. Muzamil is a strategic planner with expertise in managing project activities, streamlining processes, procedures to facilitate a smooth system. He managed implementation of Managed implementations on SAP, Microsoft, Java, hardware & network sizing, on-site and/offshore project models life cycle and methodologies.

He served as Head of IT Department at national and international level industries in middle east.



Why AR Gulf Consulting

Why AR Gulf Consulting is uniquely positioned to serve you:

- The "Best Team" Highly capable core team with extensive experience
- Extensive consulting experience Have successfully delivered diverse projects across various industries
- Fully integrated service delivery Effective engagement with management and coordination through a single point of contact
- The right team chemistry Confidence and ability to work in a highly collaborative manner
- Proven and tested methodology Our methodology is tailor made to facilitate effective implementation
- Our network We pride ourselves in our networks in different private sectors which we leverage on to provide value to our clients.



We outline the finance and accounting services below:

- Bookkeeping services & month-end accounts closing
- Financial Model
- Long-term Business Plan & Feasibility Reports
- Financial Analysis, Monitoring and Reporting
- Establish and implement Balanced Scorecard measuring by KPIs (4 perspectives financial, customer, business processes and learning & growth)
- Accounts Receivables (A/R) and Accounts Payables (A/P) management
- Product Costing, Planning, Allocation/Controlling
- Fixed Assets management including maintenance of fixed asset register, asset tagging, fixed asset policy development, valuation of assets, annual asset audits.
- Compliance International Financial Reporting Standards (IFRS)
- Project Accounting
- Development of Policies
- Customized Trainings
- Payroll processing

Our Services Financial Advisory & Accounting Services **Financial Modeling Services** Build financial models based on historical information, industry-specific operating metrics & key assumption. Recommend and implement process improvement measures. **Financial** Evaluate companies using various financial valuation methods, such as DCF, comparable company Model & analysis, capital structure analysis etc. Ensure the accuracy of the new models while **Analysis** Costing, Budgeting & Planning Services enhancing the quality of the existing models. Annual Budget & Business Plan Identify key financial as well as non-financial risks and advise mitigants for those risks. Cost planning analysis Conduct scenario and sensitivity analysis with the Pricing Strategy intent to support investment activities. Update the financial models after each earnings roll out Planning Budget vs Actual variance reports along with price & quantity variance analysis. or other similar corporate actions. Financial

Advisory & Anticipate problems and Accounting recommend action plans for budget control. **Financial** Reporting Services **Bookkeeping (Financial record keeping)** Making and posting journal entries for all receipts, payments, and other financial transactions. Reconciliations of Bank A/cs, VAT, GL Accounts,

Financial Reporting & Analysis Services

- Prepare of Business Model and Financial Feasibility Report.
- Prepare monthly, quarterly, annually Financial Statements (budget vs actual);
- Projections & Forecasting
- Prepare financial viability analysis, project evaluation & investment decisions and
- develop applicable strategies.
 Performs economic/financial research and analyses as assigned for use in the development of business strategies and tactics and in subsequent appraisal of results.
- Involved in the process of due diligence of financial and strategic decisions.

 Prepare financial studies and economic
- forecasts of business conditions & trends and draws relevant conclusions.
- Preparing and finalization of Trail Balance.
- Analyzing and monitoring account payables and receivable activities in a timely manner.
- General ledger & Payroll Management.
- VAT Input /Output workings / VAT reconciliation as VAT authority advice.

Our Services Advisory Services

Advisory Services

- Financial Advisory & Accounting Services
- Business Process Review Review of the business and advise on strategies, risks, cost saving areas
- Human Resources Management Job evaluation, recruitment
- Establish and implement Balanced Scorecard measuring by KPIs (4 perspectives financial, customer, business processes and learning & growth)
- Corporate Finance Business Valuations, transaction advisory
- Corporate Governance Model
- Training on topical issues



- Healthcare
- Petrochemical
- Manufacturing
- Steel & Mining
- Building materials
- Real Estate development
- Hospitality and tourism
- Individuals
- Retail
- Start-ups, SMEs and Family-owned businesses
- Technology, telecommunication and ecommerce
- Transportation and logistics
- Not-for-profits



















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Contact us

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